

# **ROB NISH**

Brand Marketing and Experience Professional

### CONTACT

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RobNish.com

## **EDUCATION**

**UNIVERSITY OF UTAH** Master of Business Administration

Bachelor of Arts - Mass Communication, Spanish Minor

#### **DISNEY INSTITUTE**

Graduate - Leadership Excellence, Employee Engagement, Quality Service and Business Excellence

## VOLUNTEERING

#### **GRANITE CREDIT UNION**

Chair, Supervisory Committee to Board of Directors (1/2020 - Current)

SEAT - Sports & Entertainment Alliance in Technology

Digital Marketing Committee (2019 - 2022)

#### FOUNDER

## ONE THIRTY EIGHT MARKETING, RESEARCH & CONSULTING (5/2017 - Current)

- Marketing, strategy, social media, advertising, PR, email, websites, graphic design, photo and video, customer and employee experience research and insight, sponsorship and marketing partnership sales
- Key clients in motorsports, events, lifestyle brands and healthcare

## VICE PRESIDENT

#### VIVINT ARENA (7/2019 - 12/2020)

- Led social media, communication, PR and media efforts
- Led brand, customer experience, company common purpose and employee engagement initiatives
- Led arena, event and retail marketing including Utah Jazz Team Store and food/beverage
- Led marketing efforts for the Tour of Utah, North America's only professional cycling stage race

### MARKETING DIRECTOR

#### VIVINT ARENA (9/2015 - 6/2019)

- Directed arena and event marketing including all digital and social media
- Launched new naming rights partnership
  - Single-largest sponsorship agreement in company history
  - Executed rebrand of NBA venue and directed brand creation and management
  - Launched and managed website, social media platforms and email communications
    - Increased social media following from last place to top 5 among all NBA arenas
- Directed "Arena Rising" brand/theme for \$125 million arena renovation
  - Directed renovation press events and managed all related PR
  - Launched and managed renovation websites and digital sales platforms
- Managed third-party relationships including tech, print, digital, creative and advertising agencies

## MARKETING AND BRAND MANAGER

#### MILLER MOTORSPORTS PARK (7/2010 - 8/2015)

- Created and executed event and experiential marketing plans for 1,000+ acre racing venue
- Launched four new consumer-facing high-performance driving programs and racing series
- Managed marketing relationships with Ford Motor Company, Yamaha, NASCAR, Lucas Oil, Ogio and more
- Managed marketing, social media, sales, sponsorship and PR teams
- Managed third-party relationships including tech, print, digital, creative and advertising agencies

## DIRECTOR OF MARKETING AND PROMOTIONS

#### CLEAR CHANNEL RADIO (1/2006 - 7/2010)

- Directed all marketing, social media, promotion, creative and sponsorship activities for group of radio stations
- Launched four new radio stations & websites including one of Utah's first FM Latino music formats